

How we Sell... How we Do it... It Works!



Methods of Best Practices, Knowledge Transfer, & Inclusion

Corresponding matrix

We Plan, Discover, and Scope requirements

We Create Initiatives & Roadmap:

- Ascertain RFP/RFQ - sales initiatives
- Participate with our business partners
- Create inclusion, inviting our Novice
- Model, deploy resources & impact

Management Planning:

- Assess business model
- Identify policy structures & workflow
- Plan imperatives & impact
- Assess contingency
- Reporting – full evaluative results

We Present Analysis, Recommend Solutions: Manage and implement

We provide methods of acceleration:

- SDLC- SAP- ASAP; HANKO, RAPID, RASIC, SCRUM, AGILE. Lean sigma, CMM, etc.
- Model criteria in business processes
- Manage points and create contingency measures

Management Assessment:

- Provide Leadership & Mentoring - Dual maintenance & knowledge transfers
- Present & target gates (Proof of concept)
- Locate tools and talent - Application architecture & configuration, tools, etc.

We Create Improvement, Reduce Cost & Build sustainability...

We set goals & accomplishments

- Prioritize evaluative results
- Assess best business practices approach with feasibility & capabilities
- Measure effectiveness
- Make recommendations

Management Finalization

- Clients see real value
- Our Novice respect value
- Harmonization & inclusion – value added
- Stakeholders invest & Goodwill is restored; sustained for our novice